



Safe Harbor  
Free Clinic

# ANNUAL REPORT 2021





## *EXECUTIVE DIRECTOR'S UPDATE*

For most of us, 2021 will be a year we won't soon forget. COVID-19 provided new challenges to healthcare settings and the way we are able to serve our patients.

Mask mandates, vaccine mandates and stricter safety measures brought with them a shift in our patient visits and volunteer base. Patients were screened for COVID-19 symptoms and asked to provide negative test results before being seen in our clinic. We saw patients who had more advanced health conditions due to not seeking care as soon as they typically would have pre-COVID.

Safe Harbor Free Clinic provided 988 COVID-19 vaccines to our patients and the community around us. This provided new opportunities for people to learn about Safe Harbor and to experience our clinic firsthand as they walked through a patient visit to receive their vaccines.

In early winter of 2021, we were contacted by WORLD Magazine, a faith-based international news magazine, with the news that we had been nominated for the HOPE Award for Effective Compassion. This annual award is a high honor. Two reporters visited our clinic in the spring of 2021 to interview staff, volunteers, and patients about our mission and services. We were then featured in an article in the magazine. In August, we learned we had won the HOPE award. As a result, we were again featured in WORLD magazine and also received a \$10,000 donation from them. It was a wonderful privilege to receive the award. This also brought new donors and new volunteers who read about Safe Harbor in the magazine.

We saw 1,154 patients in 2021, a slight increase over 2020. This, in addition to the 988 vaccine appointments, meant that our total patient visit count was 2,142. Given that we have a volunteer staff of 107 providers, nurses, phlebotomists, and administrative support, it was a great accomplishment to have provided care for this many patients.

The generosity of our donors and grantors makes all of this possible. Without their support of the mission, vision, and services of Safe Harbor Free Clinic, we would not be in a position to carry out our mission of showing Christ's love by providing free healthcare to those in need.

Thank you for your financial support. Through it, you provide healing to many people who are uninsured and underinsured in the North Puget Sound region of Washington State.

Sandy Solis  
Executive Director  
Safe Harbor Free Clinic

# ***CHANGING LIVES***

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# ***ONE PATIENT AT A TIME***



When Myo Yar arrived in the United States from his home country of Burma in December 2017, he knew it wouldn't be easy to make a new life here. His friends told him that "in the U.S., nothing is free." This proved true when Myo landed at JFK Airport in New York and had to pay \$3 for a luggage cart.

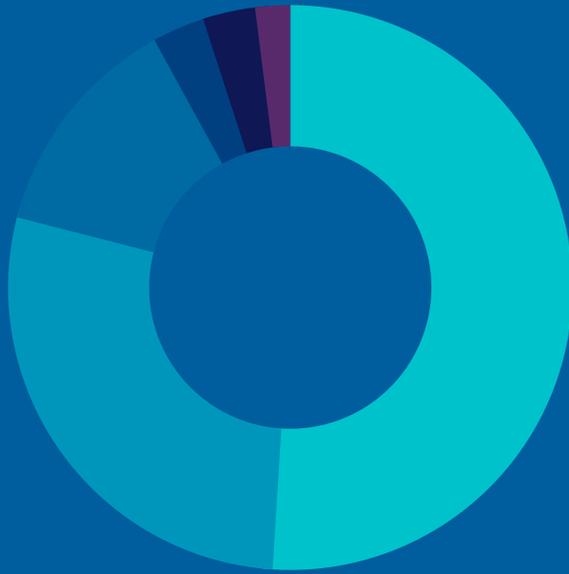
Myo and his family made their way to Camano Island, where he has a sister they could live with. Around that time, he began to experience symptoms of diabetes and knew that he needed medical care. He had no insurance and didn't know how he could afford the cost of the healthcare he would need.

His sister began searching the Internet for free clinics and found Safe Harbor Free Clinic. Learning that Safe Harbor is for people without health insurance or who are underinsured, and that we accept everyone who has a need for care, Myo felt at ease about making an appointment. Myo said that when he arrived at Safe Harbor Free Clinic for the first time, he was greeted with warm and welcoming smiles from the volunteers and received help filling out the forms needed.

For several years, Safe Harbor Free Clinic provided the medical care Myo needed until recently when he obtained health insurance through a new job. He says that he has appreciated the care he has received and wants to say "thank you" to all of the volunteers and donors who made free medical care possible for him.

# 2021 AT A GLANCE

## 2021 EXPENSES



Staff	51%
Facilities	28%
Administrative	13%
Legal/Professional	3%
Specialty Clinics	3%
Fundraising	2%

## Impact

1,154 Patient Visits

988 COVID-19 Vaccinations

55% of Patient Visits Were Women

### Patients by County:

- Snohomish 52%
- Skagit 25%
- Island 19%
- Other 4%



# ***FINANCIAL STATEMENT***

	2021 Actual	2021 Budget	2021 Variance	2020 Actual
<b>Income</b>				
Donations	304,903	185,000	65%	233,755
<b>Direct Expenses</b>				
Labor	125,169	129,998	-4%	92,074
Specialty Clinics	6,870	8,400	-18%	10,553
Total Direct Expenses	132,039	138,398	-5%	102,627
<b>Gross Profit</b>	<b>172,863</b>	<b>46,602</b>	<b>271%</b>	<b>131,128</b>
<b>Administrative Expenses</b>				
Administrative General	32,237	28,860	12%	34,185
Legal and Professional	8,020	10,800	-26%	11,930
Lease	67,746	65,820	3%	72,453
Publicity	4,452	3,200	39%	1,441
Total Administrative Expenses	112,454	108,680	3%	120,009
<b>Net Operating Income</b>	<b>60,409</b>	<b>(62,078)</b>	<b>197%</b>	<b>11,119</b>
<b>Grants and Fundraising</b>				
Grants and Fundraising	254,668	65,000	292%	170,515
<b>Net Income Before Designated Giving</b>	<b>315,077</b>	<b>2,922</b>	<b>10683%</b>	<b>181,634</b>
<b>Designated Giving &amp; Other Expenses</b>				
Designated Giving	-	-	0%	
Designated Expenses	3,701	-	0%	39445
<b>Net Income</b>	<b>311,376</b>	<b>2,922</b>	<b>10556%</b>	<b>142,189</b>

From a donor:

"You sent me a nice thank you card after I donated \$200 to the clinic. I just want to say that was motivated by the fantastic experience my wife and I had in receiving our Covid shots. The staff was friendly, reassuring and incredibly organized. We were impressed. So, thank you, and we'll continue supporting the clinic. "



"I came in to see a provider in late November for Hypertension and Edema in my legs.

They prescribed a blood pressure medication that has GRATEFULLY lowered my blood pressure to an acceptable range and helped relieve the swelling.

I am so appreciative that your services are available. I don't know what I would have done without insurance with my condition if you were not here.

Thank you for your assistance! "

~ A Safe Harbor Patient

# 2021 Grants

Alaska USA Credit Union -Community Support  
\$1,000

Moccasin Lake Foundation  
\$5,000

Coastal Community Bank Employee Giving Fund  
\$3,000

Glaser Foundation  
\$5,000

Tulalip Tribes  
\$4,000

Olsons Foundation  
\$15,000

Washington State COVID Response Funds  
\$68,478

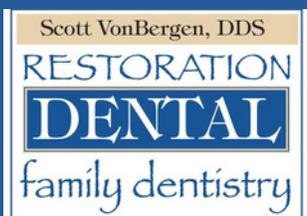
Lucky Seven  
\$5,000

The Norcliffe Foundation  
\$15,000

Close To My Heart Fund  
\$5,000

Stillaguamish Tribe of Indians  
\$15,000

# Corporate Sponsors



# LEADERSHIP

## Board of Directors

**Mike Dame, CPA**

Board President; Owner, Michael Dame & Associates, Inc., P.S.

**Dr. Randy Thompson, DDS**

Vice President; Retired dentist

**Carrie Cabe, RN**

Board Secretary; Retired RN

**Don Timmerman**

Board Treasurer; Realtor

**Tim Poetzl**

Pastor, Stanwood Foursquare Church

**Brett Reid**

Sales Associate, Day One Now

**Tim Menzies**

Financial Planner, Owner, Menzies Financial

**Dr. Mark Colombo, MD**

Family Medicine Physician, Everett Clinic

## Staff

**Executive Director**

Sandy Solis

**Medical Director**

Keith Erickson, PA-C

**Volunteer Coordinator**

Patti Justice

**Clinic Manager**

Renee Hendrickson

**Clinic Nurse**

Karen Schmidt